

# Qualifi:

## Revolutionizing the Hiring Experience with On-demand Phone Interviews.

Traditional phone interviews suck. They slow hiring, they're costly, and are a terrible way to evaluate candidates. Qualifi is solving this problem using natural language processing, machine learning, and automation. Our first product is an on-demand phone interview platform that lets recruiters pre-record, send, and administer audio interviews over the phone at scale. Qualifi is currently a live product with 10 customers, \$20.5k ARR, and a sales pipeline of over \$400k.

Darrian Mikell (Co-Founder, CEO) landed on the concept for on-demand phone interviews while leading Viral Launch - one of the fastest growing Indy startups. For 3 years as Vice President he led the ops and admin departments including Finance and HR and helped the company scale from 3 employees to over 70 while approaching 8-figure revenues.

Devyn Mikell (Co-Founder, President) has a BS in Supply Chain Management from Indiana State Univ. in Terre Haute where he co-founded the highly popular food truck company, Twisted Fry, as a student athlete. They have 10+ part-time employees and expanded into other channels. He has a wide array of skills and leads design, product, and customers.

Building a startup here in Indiana is challenging, but extremely rewarding. We are excited to be a part of the amazing startup atmosphere that is being built in Indianapolis and in the midwest. There is no shortage of supportive people here, and it's a great opportunity to be a part of the early building stage for such a great ecosystem.



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**- Darrian Mikell, Co-Founder & CEO Qualifi**